October 18, 2011

To Whom It May Concern:

Re: Dr. Klotman’s Commitment Statement to Supplier Diversity

With research support in excess of $339 million, spending at Baylor College of Medicine (BCM) for research and development ranks first among medical schools in Texas. In conjunction with this support, BCM recognizes its obligation to give small business (SB), small disadvantaged business (SDB), HUBZone, Veteran, Service Disabled Veteran, Minority, and women-owned small businesses (WOSB), fair opportunities to solicit their goods and services in a fair and competitive manner. Moreover, BCM desires to draw upon the unique strengths and talents found within the Houston community, one of the country’s most culturally vibrant cities.

BCM has experienced the exceptional benefits of utilizing small business vendors in the past, and is taking proactive measures to locate more of these providers for future needs. Although it is not always practical or feasible to establish a business relationship with every solicitor, BCM is firmly committed to create the means by which SB, SDB, and WOSB may be given every consideration.

If you are a prospective supplier and would like to solicit your services to BCM, we invite you to visit our supplier diversity website at: https://suppliers bcm.edu/Login.aspx, where you may register you business in our on-line small business vendor database. BCM employees will utilize this database as a primary reference to seek new suppliers. We look forward to working with you. A more diverse supplier base supports BCM to meet its goals for excellence in patient care, education, and research.

Sincerely,

[Signature]

Paul Klotman, M.D.