Baylor Licensing Group (BLG) Internship Program Info Session 03/23/2018

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We are Baylor’s technology transfer office
- Our mission is to maximize the impact of our research through commercial relationships that lead to agreements to support the development of new products and services that benefit patients and the public.
- We are responsible for managing and licensing the college’s intellectual property assets.
- The interface of academia, industry, and law.

BLG’s responsibilities:
- Technology evaluation (patentability and commercial viability)
- Work with outside patent counsel to formulate patent prosecution strategy and manage patent portfolios
- Market technologies to industry
- Negotiate license terms & draft license agreements
- Coordinate legal review and approval of agreements
- Distribute license income
- Monitor licensee compliance
- Non-licensing agreements: MTAs, SRAs, DUAs, etc.
Key Metrics of BLG

- **Disclosures Submitted**
  - FY'12: 90
  - FY'13: 116
  - FY'14: 118
  - FY'15: 112
  - FY'16: 104

- **New Patent Applications Filed**
  - FY'12: 37
  - FY'13: 55
  - FY'14: 56
  - FY'15: 56
  - FY'16: 58

- **Licensing Transactions**
  - FY'12: 36
  - FY'13: 43
  - FY'14: 62
  - FY'15: 58
  - FY'16: 53

- **Aggregate Income FY '15 & FY '16**
  - FY'15: $40M
  - FY'16: $30M, $20M, $10M, $0
Career in academic technology transfer
The interface of academia, industry, and law

My views:

- Tech transfer serves as the critical and unique catalyst to promote commercialization of innovative academic research discoveries.
- Exposure to a variety of innovative technologies
- Every tech is different.
- Every person is different. Interacting and learning from people with diverse backgrounds.
- Every situation is different.
TT professionals come from a variety of background
- Research, Ph.D.
- Business, MBA
- Law, JD
- Other backgrounds
- Depending on the TTO’s culture and preference

How to enter the TT career path from a bench research background
Relevant experience and networking is the key!
- TTO Internships
- Other technology commercialization/entrepreneurship related internships or master programs
- Technology commercialization postdoctoral fellowships (NIH/NCI and others)
- Seminars and social events in the innovation ecosystem

Opportunities besides the BLG Internship
- Postdoctoral fellowship postings on AUTM Career Center
- Local IP, technology commercialization, or entrepreneurship related internships, and master programs
- Recommended courses: Baylor’s Introduction to IP and Rice’s Life Science Entrepreneurship
BLG Internship Program

Who: Post docs or graduate students (minimum of 3rd year), must be a permanent resident or citizen of the U.S., and have permission to work additional hours from their current BCM employment.

How long: We ask that the intern commits to a minimum of one year service.

How many hours: Following training (which occurs over 2-3 weeks and is about 10 – 12 hours total), the internship averages about 2-5 hours per week.

When and where: Most work is research and writing and can be done anywhere the intern has access to e-mail and the internet.

Pay: The intern is paid $20/hour, no benefits or paid time off.

What’s in it for me: Although the intern will not be learning or doing all the duties that the licensing managers do, they will be exposed to many of these duties and some interns have interned with us long enough to learn additional duties. This is an ideal opportunity for any scientists or students that have wanted to explore career tracks away from the bench.

Typical intern tasks: Invention disclosure analysis (IDA) reports, tech brief prep, market research, other projects as assigned (typically for senior interns)

Training modules: TT overview, technology triage, database usage, patent law basics, IDA practical trainings, tech brief prep, and market research

Continued education programs: Licensing education seminars at quarterly intern lunch with BLG project managers.
BLG Internship Program – opens the door for many career opportunities

Careers of alumni from the BLG Internship Programs

- Academic technology transfer
- Industry sponsored research administration
- Patent agent (and attorney?)
- Law school
- Management consulting
- Biotech incubator
- Teaching faculty
- Continuing academic research
Any questions?

Special thanks to Baylor Graduate School and Career Development Center!

Resumes due on Tue, Mar 27